




Invoice No.: IND-1016-0003

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 1/24/17
Order Number: 0015523208
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2016 - 9/30/2017
Contract Amount: \$2,250,000.00
Contract Number: A70-5-041137
Date of Services: 12/1/2016 - 12/31/2016
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$149,447.34
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date



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EXCELLENCE**

Accredited under the
Pennsylvania Association
of Nonprofit Organizations'
Standards for Excellence

7810 Allentown Boulevard, Suite 304, Harrisburg, PA 17112

717-541-1112 (V) 717-541-9713 (F)

www.RealAlternatives.org * www.LoveFacts.org * www.ConcernedParents.com

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2016 - September 30, 2017

Expense Type	Budget Category	Expense Detail	Budgeted Cost	Actual Cost Dec-16	Actual Expenses YTD-Dec 2016	Remaining Cost Jan 2017 to Sep-2017
Administrative	Salary	President & CEO	\$55,000.00	\$2,609.21	8,234.09	\$46,765.91
Administrative	Salary	VP of Administration	\$20,000.00	\$1,957.50	4,365.36	\$15,634.64
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$6,000.00	\$855.82	1,700.88	\$4,299.12
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$2,000.00	\$53.87	156.72	\$1,843.28
Services	Salary	VP of Operations	\$40,000.00	\$1,310.53	4,701.54	\$35,298.46
Services	Salary	Indiana Services Director	\$40,000.00		-	\$40,000.00
Services	Salary	Services Coordinator	\$10,000.00	\$341.80	1,077.90	\$8,922.10
Services	Salary	Services Assistance	\$7,500.00	\$175.23	1,234.78	\$6,265.22
Services	Salary	Billing Coordinator	\$5,000.00	\$219.96	472.68	\$4,527.32
Services	Salary	Service Provider Approval	\$2,000.00	\$9.36	51.48	\$1,948.52
Services	Salary	Service Provider Monitoring	\$3,000.00		48.78	\$2,951.22
Services	Salary	Hotline Counselor	\$2,000.00	\$103.30	275.47	\$1,724.53
		Subtotal	\$192,500.00	\$7,636.58	\$22,319.68	\$170,180.32
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$5,000.00	\$233.71	538.07	\$4,461.93
Services	Fringe	Payroll Taxes	\$9,000.00	\$78.37	293.86	\$8,706.14
Administrative	Fringe	Workers' Comp	\$500.00	\$21.50	64.65	\$435.35
Services	Fringe	Workers' Comp	\$500.00	\$17.59	52.90	\$447.10
Administrative	Fringe	Pension	\$2,500.00	\$149.05	373.11	\$2,126.89
Services	Fringe	Pension	\$2,000.00	\$51.57	182.90	\$1,817.10
Administrative	Fringe	Employee Group Ins	\$14,000.00	\$822.66	2,484.65	\$11,515.35
Services	Fringe	Employee Group Ins	\$10,000.00	\$339.54	976.98	\$9,023.02
		Subtotal	\$43,500.00	\$1,713.99	\$4,967.12	\$38,532.88
Administrative	Travel	Travel/Lodging	\$500.00	\$0.00	-	\$500.00
Services	Travel	Travel	\$10,000.00	\$204.44	516.99	\$9,483.01
		Subtotal	\$10,500.00	\$204.44	\$516.99	\$9,983.01
Administrative	Supplies	Office Expense	\$31,000.00	\$442.72	1,037.27	\$29,962.73
Administrative	Supplies	Computer Resources/Upgrades	\$15,000.00		-	\$15,000.00
Services	Supplies	Client Education Materials	\$11,160.00		6.00	\$11,154.00
Services	Supplies	Pregnancy Test Kits	\$5,000.00	\$348.80	1,079.10	\$3,920.90
		Subtotal	\$62,160.00	\$791.52	\$2,122.37	\$60,037.63
Administrative	Contracts	Accounting/IT/Legal consulting	\$10,000.00	\$143.50	430.50	\$9,569.50
Administrative	Contracts	Auditing	\$4,000.00	\$270.41	813.20	\$3,186.80
Administrative	Contracts	Copier Service Contracts	\$750.00	\$71.54	156.25	\$593.75
Services	Contracts	Client Service Providers	\$1,809,500.00	\$137,057.69	440,936.61	\$1,368,563.39
Services	Contracts	Meetings/Seminars/Conference	\$7,000.00		-	\$7,000.00
Services	Contracts	Services Advertising	\$8,840.00		-	\$8,840.00
Services	Contracts	Services Database Consulting	\$15,000.00	\$42.50	510.00	\$14,490.00
		Subtotal	\$1,855,090.00	\$137,585.64	\$442,846.56	\$1,412,243.44
Administrative	Other	Professional Development	\$2,000.00	\$277.98	313.98	\$1,686.02
Administrative	Other	Job advertising	\$500.00	\$4.50	9.00	\$491.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$10,000.00	\$62.40	689.62	\$9,310.38
Administrative	Other	Rent	\$40,000.00	\$816.89	2,488.70	\$37,511.30
Administrative	Other	Telephone Service	\$3,500.00	\$154.29	552.31	\$2,947.69
Administrative	Other	General Business Liability Ins	\$1,000.00	\$38.48	115.73	\$884.27
Administrative	Other	Insurance - Directors & Officers	\$1,500.00	\$96.07	288.91	\$1,211.09
Services	Other	Toll Free Referral System	\$2,500.00	\$64.56	186.64	\$2,313.36
Services	Other	Contract Closeout Cost	\$25,000.00		-	\$25,000.00
		Subtotal	\$86,250.00	\$1,515.17	\$4,644.89	\$81,605.11
		Administrative	\$225,000.00	9,082.10	24,813.00	200,187.00
		Services	\$2,025,000.00	\$140,365.24	\$452,604.61	\$1,572,395.39
		Total	\$2,250,000.00	\$149,447.34	\$477,417.61	\$1,772,582.39

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2016-17

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Cost
		Dec-16	YTD - Dec 2016	Jan 2017 to Sep 2017
Personnel				
President & CEO	\$55,000.00	\$2,609.21	\$ 8,234.09	\$46,765.91
VP of Administration	\$20,000.00	\$1,957.50	\$ 4,365.36	\$15,634.64
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$6,000.00	\$855.82	\$ 1,700.88	\$4,299.12
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$2,000.00	\$53.87	\$ 156.72	\$1,843.28
Professional Development	\$2,000.00	\$277.98	\$ 313.98	\$1,686.02
Payroll Taxes	\$5,000.00	\$233.71	\$ 538.07	\$4,461.93
Workers Compensation Insurance	\$500.00	\$21.50	\$ 64.65	\$435.35
Pension	\$2,500.00	\$149.05	\$ 373.11	\$2,126.89
Employee Group Insurance	\$14,000.00	\$822.66	\$ 2,484.65	\$11,515.35
Job Advertising	\$500.00	\$ 4.50	\$ 9.00	\$491.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 107,750.00	\$ 6,985.80	\$ 18,240.51	\$ 89,509.49
Operating	Budgeted Dollars			
Accounting/IT/Legal Consulting	\$10,000.00	\$143.50	\$ 430.50	\$9,569.50
Postage/Shipping	\$10,000.00	\$62.40	\$ 689.62	\$9,310.38
Auditing	\$4,000.00	\$270.41	\$ 813.20	\$3,186.80
Travel/Lodging	\$500.00		\$ -	\$500.00
Rent	\$40,000.00	\$816.89	\$ 2,488.70	\$37,511.30
Telephone Service	\$3,500.00	\$154.29	\$ 552.31	\$2,947.69
General Business Liability Insurance	\$1,000.00	\$38.48	\$ 115.73	\$884.27
Insurance-Directors & Officers	\$1,500.00	\$96.07	\$ 288.91	\$1,211.09
Office Expense	\$31,000.00	\$442.72	\$ 1,037.27	\$29,962.73
Computer Resources	\$15,000.00		\$ -	\$15,000.00
			\$ -	\$0.00
Total Operating	\$ 116,500.00	\$ 2,024.76	\$ 6,416.24	\$ 110,083.76
Equipment	Budgeted Dollars			
Equipment Service Contracts	\$750.00	\$71.54	\$ 156.25	\$593.75
Total Administrative Expenses	\$ 225,000.00	\$ 9,082.10	\$ 24,813.00	\$ 200,187.00

**Actual Services Expenses
Indiana: Fiscal Year 2016-17**

Cost Category Personnel	Budgeted Dollars	Actual Expenses Dec-16	Actual Expenses YTD-Dec 2016	Remaining Cost Jan 2017 to Sep-2017
Vice President of Operations	\$40,000.00	\$1,310.53	\$ 4,701.54	\$35,298.46
Indiana Services Director	\$40,000.00		\$ -	\$40,000.00
Services Coordinator	\$10,000.00	\$341.80	\$ 1,077.90	\$8,922.10
Billing Coordinator	\$5,000.00	\$219.96	\$ 472.68	\$4,527.32
Services Assistance	\$7,500.00	\$175.23	\$ 1,234.78	\$6,265.22
Service Provider Approval	\$2,000.00	\$9.36	\$ 51.48	\$1,948.52
Service Provider Monitoring	\$3,000.00		\$ 48.78	\$2,951.22
Hotline Counselor	\$2,000.00	\$103.30	\$ 275.47	\$1,724.53
Payroll Taxes	\$9,000.00	\$78.37	\$ 293.86	\$8,706.14
Workers Compensation Insurance	\$500.00	\$17.59	\$ 52.90	\$447.10
Pension	\$2,000.00	\$51.57	\$ 182.90	\$1,817.10
Employee Group Insurance	\$10,000.00	\$339.54	\$ 976.98	\$9,023.02
Total Personnel	\$ 131,000.00	\$ 2,647.25	\$ 9,369.27	\$ 121,630.73
Operating	Budgeted Dollars			
Client Education Materials	\$11,160.00	\$0.00	\$ 6.00	\$11,154.00
Services Advertising	\$8,840.00	\$0.00	\$ -	\$8,840.00
Meetings/Seminars/Conference	\$7,000.00		\$ -	\$7,000.00
Travel/Lodging To Service Providers	\$10,000.00	\$204.44	\$ 516.99	\$9,483.01
Srvcs Database Consulting & Dev	\$15,000.00	\$42.50	\$ 510.00	\$14,490.00
Client Service Providers	\$1,809,500.00	\$137,057.69	\$ 440,936.61	\$1,368,563.39
Toll-free Referral System	\$2,500.00	\$64.56	\$ 186.64	\$2,313.36
Contract Closeout Cost	\$25,000.00		\$ -	\$25,000.00
Total Operating	\$ 1,889,000.00	\$ 137,369.19	\$ 442,156.24	\$ 1,446,843.76
Equipment	Budgeted Dollars			
Pregnancy Test Kits	\$5,000.00	\$348.80	\$ 1,079.10	\$3,920.90
Total Services Expenses	\$ 2,025,000.00	\$ 140,365.24	\$ 452,604.61	\$ 1,572,395.39